

# Modelling Intentionality: The Gambler

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# Introduction

- We have considered many models with autonomous individuals or *agents* (eg. birth/death, citizens of cities, ants).
- Agents have been modelled by assuming simple probability distribution for possible actions and treating as unmotivated, “dumb” particles (eg. birth/death rate, diffusion).
- Advantage: allowed analytical solutions via Master or Fokker-Planck equations.
- Disadvantage: often not very realistic.
- Introducing *intentional* motivated agents can complicate analysis but can be very rewarding [1, 2, 3].
- Simplest to make agents *perfectly rational* with complete knowledge and unlimited computational ability.
- Tends to produce simple, static equilibria (eg. ants make a bee-line straight for food).
- Aside: selfish motives can produce sub-optimal behaviour (eg. Braes’ paradox [4], Diner’s Dilemma [5])

# Bounded Rationality

- Limited knowledge and/or computational ability
- Selfish motives

## The Gambler's Ruin Paradox

- Related to St. Petersburg paradox [6]
- Gambler playing a “double or nothing” type game repeatedly against an infinitely rich adversary (multiplicative stochastic process).
- Chance of winning each time is  $p$  (known by gambler).
- In each iteration gambles a fraction  $r$  of wealth.
- Wealth after  $t$  iterations is  $W_t$ .
- Aside: can also be interpreted as a simple market model with one risky asset (price fluctuations as described above) and one riskless asset paying no interest.  $r$  describes portfolio.
- Expected wealth is

$$\begin{aligned}\langle W_t(r) \rangle &= p 2r \langle W_{t-1} \rangle + (1 - r) \langle W_{t-1} \rangle \\ &= ((2p - 1)r + 1) \langle W_{t-1} \rangle \\ &= ((2p - 1)r + 1)^t W_0\end{aligned}$$

- Naive goal is to maximize  $\langle W_t \rangle$  w.r.t.  $r$ :

$$r^* = \begin{cases} 1 & \text{if } p > \frac{1}{2} \\ 0 & \text{if } p < \frac{1}{2} \\ \text{irrelevant} & \text{if } p = \frac{1}{2} \end{cases}$$

- If  $p > \frac{1}{2}$  then “rational” gambler will wager everything.
- But must eventually lose (if  $p < 1$ ):

$$\lim_{t \rightarrow \infty} P(W_t(1) > 0) = \lim_{t \rightarrow \infty} p^t = 0$$

- Problem arises from heavy weighting of *extremely* unlikely events.
- Expectation maximization is a poor choice for modelling rational behaviour. So what is “rational”?

# Alternatives

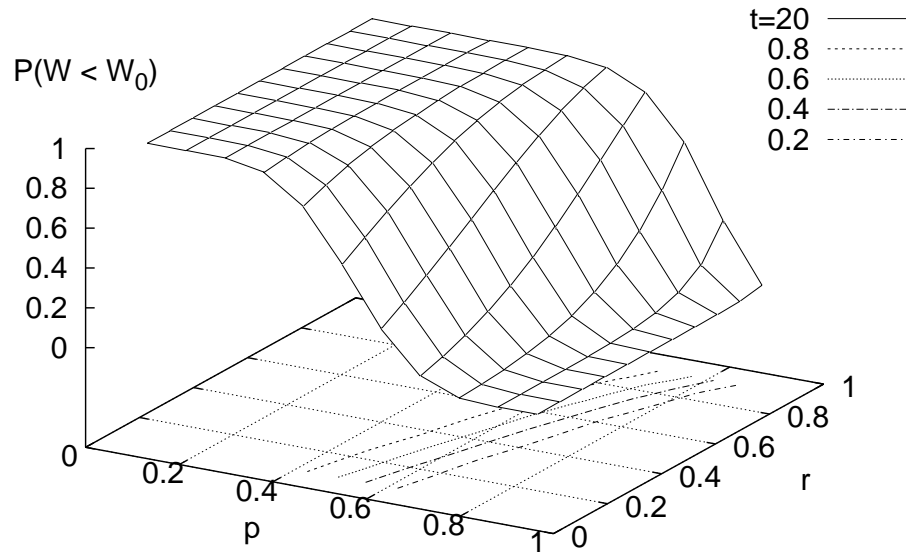
## Minimizing risk

- Maximizing expectation is too risky. Instead, might want to minimize risk of eventual ruin.
- If  $r < 1$  then will never gambler will never lose *all* wealth so let's define *ruin* as a net loss  $W_t < W_0$ . (Could also define ruin by granularity of money (eg. *1 penny*) with the same conclusions.)
- Goal is to minimize  $P(W_t(r) < W_0)$  (for  $t$  large).
- For large  $t$  wealth distribution is roughly log-normal (because random walk on log-scale; will be discussed later).

$$\begin{aligned} P(W < W_0) &= \int_0^{W_0} P(W) dW \\ &= \int_{-\infty}^0 P(h) dh \\ &= \frac{1}{2} \operatorname{erfc} \left( v \sqrt{\frac{t}{2D}} \right) \end{aligned}$$

where  $h = \ln(W/W_0)$  and  $P(h)$  is normally distributed with mean  $vt$  and variance  $Dt$  (also to be discussed later).

- Solution becomes clear from the probability distribution itself (with  $v$  and  $D$  expanded in terms of  $p$  and  $r$ ).



- Minimize risk by choosing

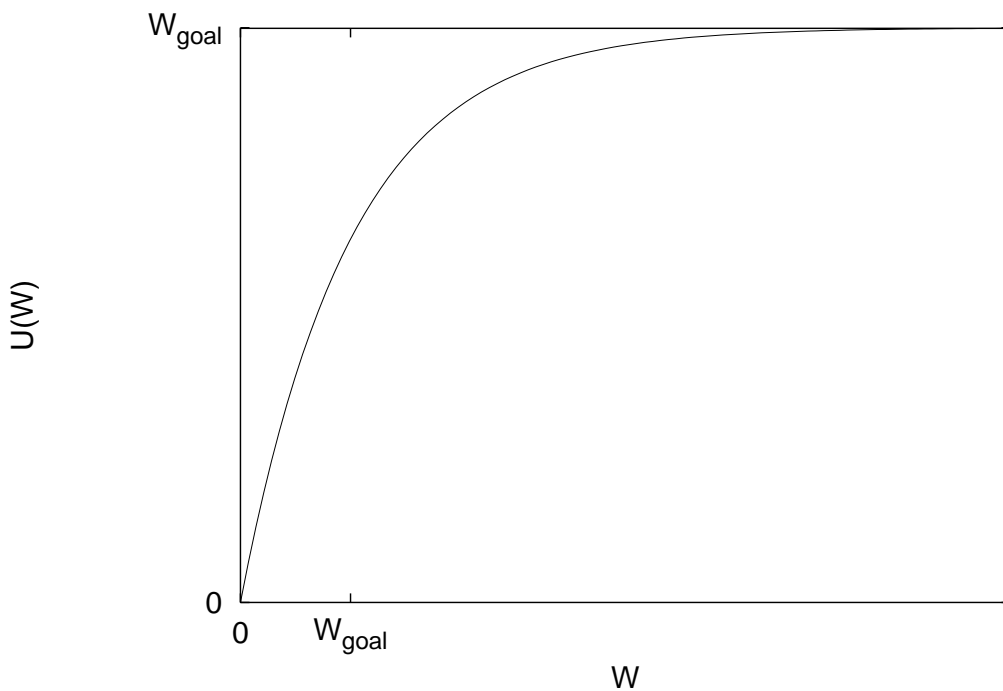
$$r^* = \begin{cases} 0 & \text{if } 0 < p < 1 \\ \text{irrelevant} & \text{if } p = 1 \\ 0 & \text{if } p = 0 \text{ (not shown, artifact)} \end{cases}$$

- So, in this interpretation, “rational” behaviour is to never gamble unless  $p = 1$ . Too safe?

## Utility function

- Agent values utility rather than wealth  $U(W)$ .
- Utility is increasing, concave function ( $U' > 0$ ,  $U'' < 0$ ). Literature suggests particulars of utility function largely irrelevant.
- A popular choice in finance is exponential utility  $U_e(W) = -e^{-aW}$ , or equivalently

$$U_e(W) = W_{goal} (1 - e^{-W/W_{goal}})$$



- $W_{goal}$  can be interpreted as maximum *conceivable* wealth or goal wealth (determines riskiness). (For finite system  $W_{goal}$

must be not be greater than all available wealth.)



- Consider a single iteration. Goal is to maximize expected utility

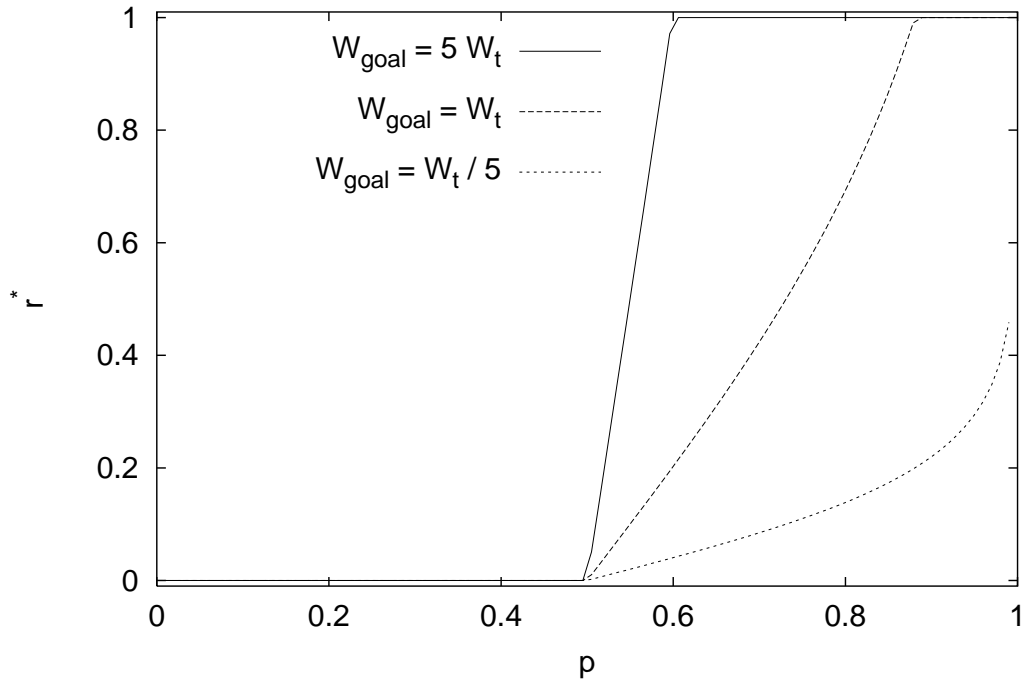
$$\langle U(W_{t+1}(r)) \rangle = pU((1+r)W_t) + (1-p)U((1-r)W_t)$$

- Solution: optimal investment fraction  $r^*$  is

$$r^* = \frac{W_{goal}}{2W_t} \ln\left(\frac{p}{1-p}\right)$$

- $r^*$  changes with each iteration as  $W_t$  changes. Decreases as wealth increases to  $W_{goal}$ .





- Non-trivial solution for  $1/2 < p < 1$ .
- Gamblers are still “irrational” because they will always gamble their entire wealth ( $r^* = 1$ ) when the chance of winning is greater than

$$p_{sucker} = \frac{1}{1 + e^{-2W_t/W_{goal}}} < 1$$

## Kelly Utility

- Also common in the literature is the *generalized Kelly utility* [7]

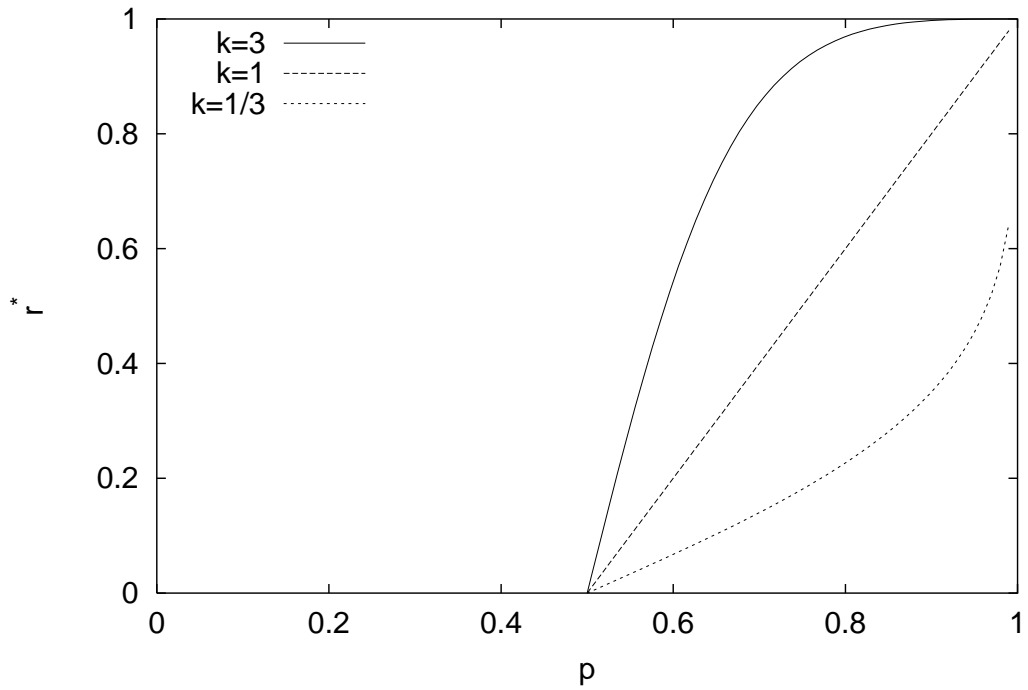
$$U_k(W) = \begin{cases} \frac{W^{1-1/k}}{1-1/k} & \text{if } k \neq 1 \\ \ln W & \text{if } k = 1 \end{cases}$$

- $k = 1$  utility equivalent to  $k \rightarrow 1$  because derivatives  $\partial_W U$  the same. Absolute value doesn't matter for optimization.
- Kelly [8] originally hypothesized just the logarithmic form. Was generalized to  $k \neq 1$  later.
- The advantage over previous utility is that there is no arbitrary cut-off wealth  $W_{goal}$ , but there is a parameter  $k$  (the Kelly parameter). Meaning will become clear.
- Again, goal is to maximize expected utility

$$\langle U(W_{t+1}(r)) \rangle = p U((1+r)W_t) + (1-p) U((1-r)W_t)$$

which gives

$$r^* = \frac{p^k - (1-p)^k}{p^k + (1-p)^k}$$



- Kelly parameter  $k$  is “riskyness”.  $k < 1$  = risk-adverse,  $k > 1$  = risk-prone.  $1/k$  is “risk aversion”.
- Kelly utility is more “rational” because  $r^* = 1$  iff  $p = 1$ .

## Median value [9, 10]

- Perhaps using the expectation value is an unfortunate choice. Often the median value is a more typical realization. Then a rational goal might be to try and optimize the median value of the future wealth.
- Median  $W_{med}$  is defined as point with equal probability of greater or lesser values:

$$P(W > W_{med}) = P(W < W_{med}) = 1/2$$

- To derive the median value we must recognize that the wealth  $W_t$  follows a multiplicative random walk

$$\begin{aligned} W_{t+1}(r) &= (1 \pm r)W_t(r) \\ &= e^{\eta} W_t(r) \end{aligned}$$

where  $\eta$  is distributed via

$$\pi(\eta) = p \delta(\eta - \ln(1 + r)) + (1 - p) \delta(\eta - \ln(1 - r))$$

- Use log-scale to get additive noise

$$h_t = \ln W_t$$

$$h_{t+1} = h_t + \eta_t$$

- Random (biased) walk so, after many iterations,  $P(h, t)$  approaches a Gaussian distribution with drift velocity  $v$  and dis-

persion  $D$

$$v = \langle \eta \rangle = p \ln(1 + r) + (1 - p) \ln(1 - r)$$

$$\begin{aligned} D &= \langle \eta^2 \rangle - \langle \eta \rangle^2 \\ &= p(1 - p) \ln^2 \left( \frac{1 + r}{1 - r} \right) \end{aligned}$$

- Median (and average) of  $h$  linear in time  $h_{med} = vt$ .
- Median of wealth is

$$W_{med} = W_0 e^{h_{med}}$$

by definition, because

$$\frac{1}{2} = \int_{h_{med}}^{\infty} P(h) dh = \int_{W_{med}=W(h_{med})}^{\infty} P(W) dW$$

- Goal is to maximize median (typical) wealth  $W_{med}$  w.r.t.  $r$

$$\begin{aligned} 0 &= \partial_r W_{med} \\ &= W_{med} \partial_r h_{med} \\ &= W_{med} t \partial_r v \end{aligned}$$

which has solution

$$r^* = 2p - 1$$

- Same solution we saw for the Kelly utility function ( $k = 1$ ). Optimizing Kelly utility equivalent to optimizing median value.

# Comparison

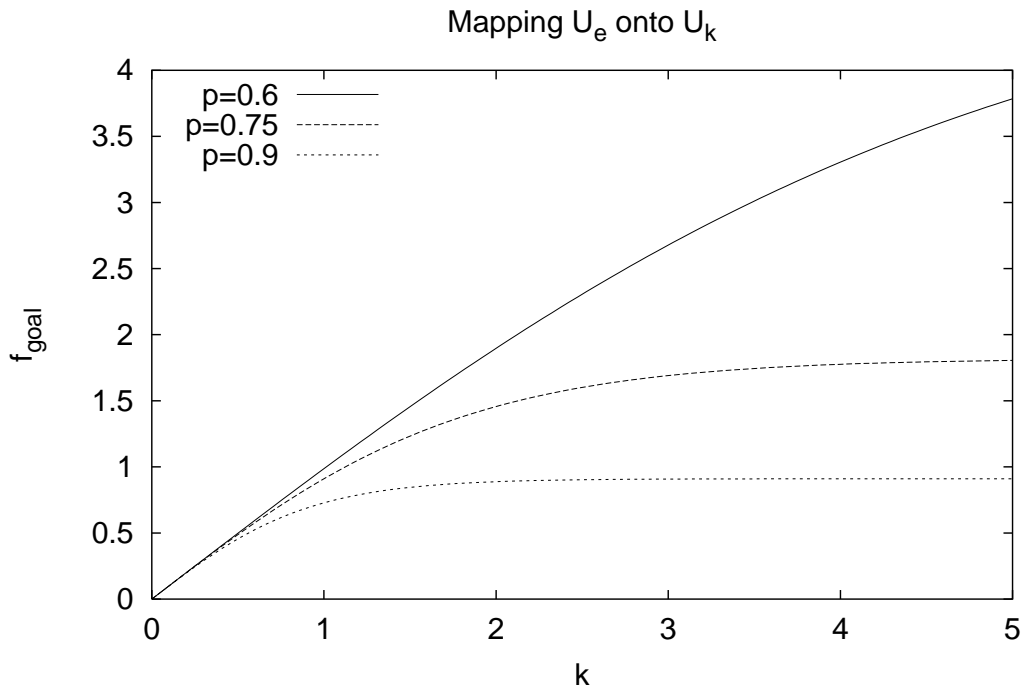
## Mapping

- For exponential utility, must update  $r^*$  with each iteration. If we instead update  $W_{goal}$  via  $W_{goal} = f_{goal}W_t$  for some multiplier  $f_{goal}$  then  $r^*$  constant.

$$r^* = \frac{f_{goal}}{2} \ln \left( \frac{p}{1-p} \right)$$

- Can map exponential utility  $U_e$  onto Kelly utility  $U_k$  by equating  $r^*$  yielding

$$f_{goal} = 2 \frac{p^k - (1-p)^k}{(p^k + (1-p)^k) \ln \frac{p}{1-p}}$$

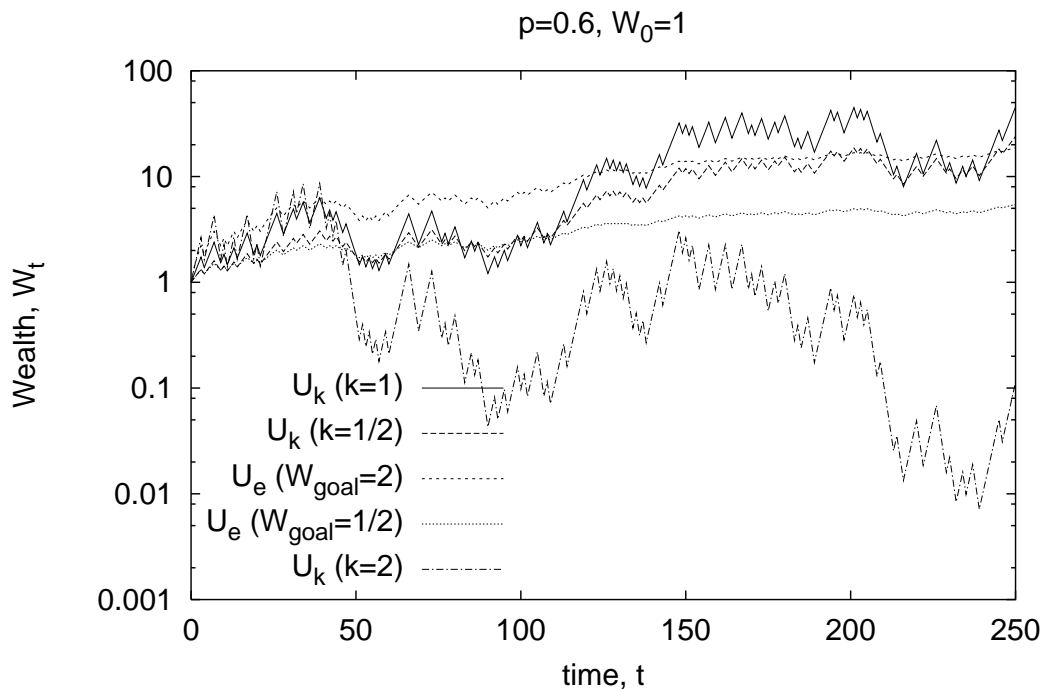


- Aside: regardless of riskyness  $k$ , for  $p > 1/2$ ,  $f_{goal}$  is bounded in order that agent remain “rational” ( $r^* < 1$ )

$$f_{max} = \lim_{k \rightarrow \infty} f_{goal} = \frac{2}{\ln \frac{p}{1-p}}$$

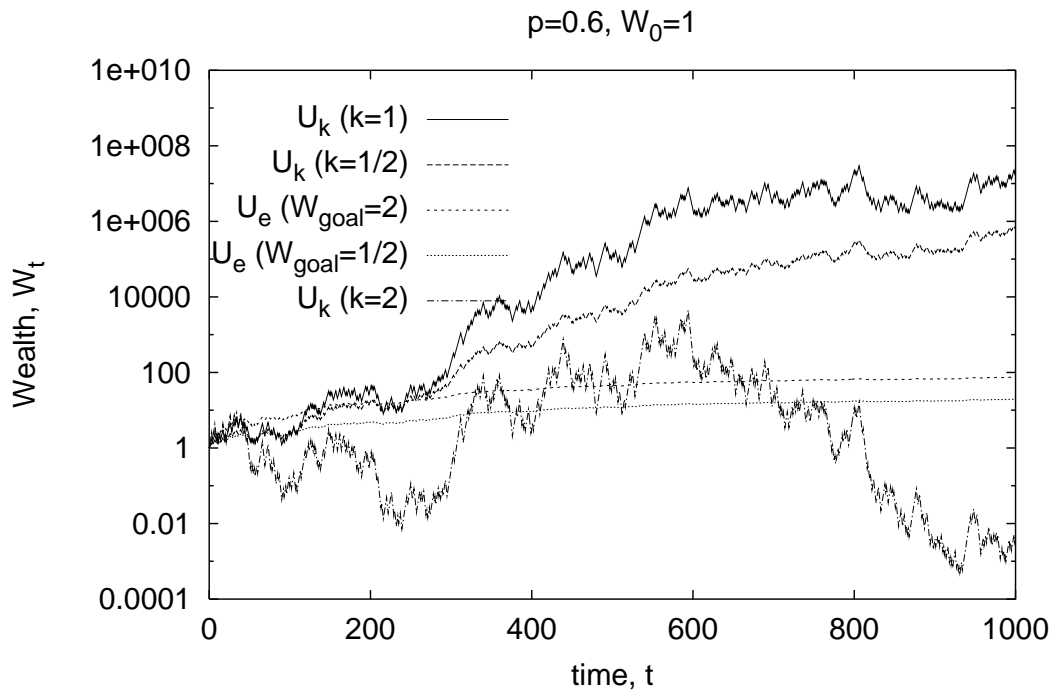
## Simulation

- All approaches explored (neglecting trivial solutions) so far reduce to two models:  $U_e$  ( $W_{goal}=\text{constant}$ ) and  $U_k$ .
- Simulation shows iterated wealth of two exponential utilities ( $W_{goal} = 1/2$  and  $2$ ) and three Kelly utilities ( $k = 1/2, 1$  (log) and  $2$ ). Used  $p=0.6$  and  $W_0=1$  and all agents used same history of wins/losses.



- All but risky  $k=2$  Kelly utility performed well over short term





- Fixed  $W_{goal}$  exponential utilities underperform (as expected) over long time. They can also crash ( $W_t=0$ ) if wealth gets too low (not seen in this realization).
- $k=1$  (log) has best performance long-term but safe  $k=1/2$  also good.

# Conclusions

- Asked question “How do we model *rational* agents?”
- Looked at gambler playing a “double-or-nothing” type game.
- Tricky because multiplicative process.
- Maximizing expectation too risky.
- Minimizing risk too safe.
- Common (exponential) utility can be too risky (and contains arbitrary scale).
- Generalized Kelly utility favourable.
- Maximizing median value equivalent to (original) Kelly utility.
- Median and expected values can be very different in multiplicative processes.
- Simulations suggest optimizing median value best. But smaller Kelly number can be just as good (and safer) on short time-scales.
- Maslov and Zhang [11] proved  $k=1$  is on borderline of riskiness for similar model.
- Exercise: Prove Kelly utility ( $k = 1$ ) optimal as  $t \rightarrow \infty$  [12].

## References

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